

SUPPORTING YOUR CLIENT IN THE COURTROOM

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Teamwork makes the dream work



HOW our clients feel



WHEN YOU HAVE NO IDEA WHAT THE ANSWER IS.

HOW we want them to feel



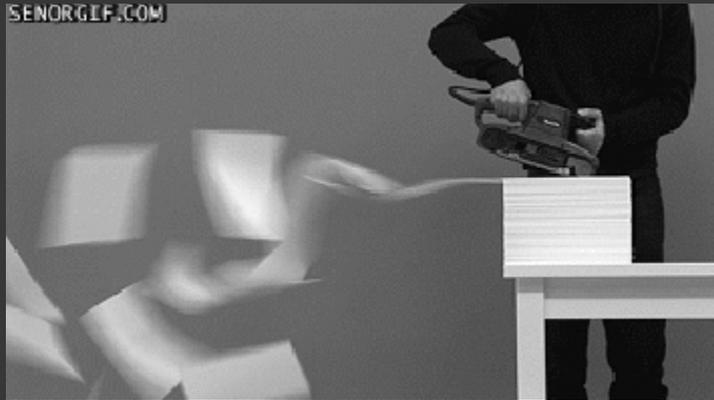
GET TO KNOW YOUR CLIENT



ESTABLISH Trust



OBTAIN all sorts of documents



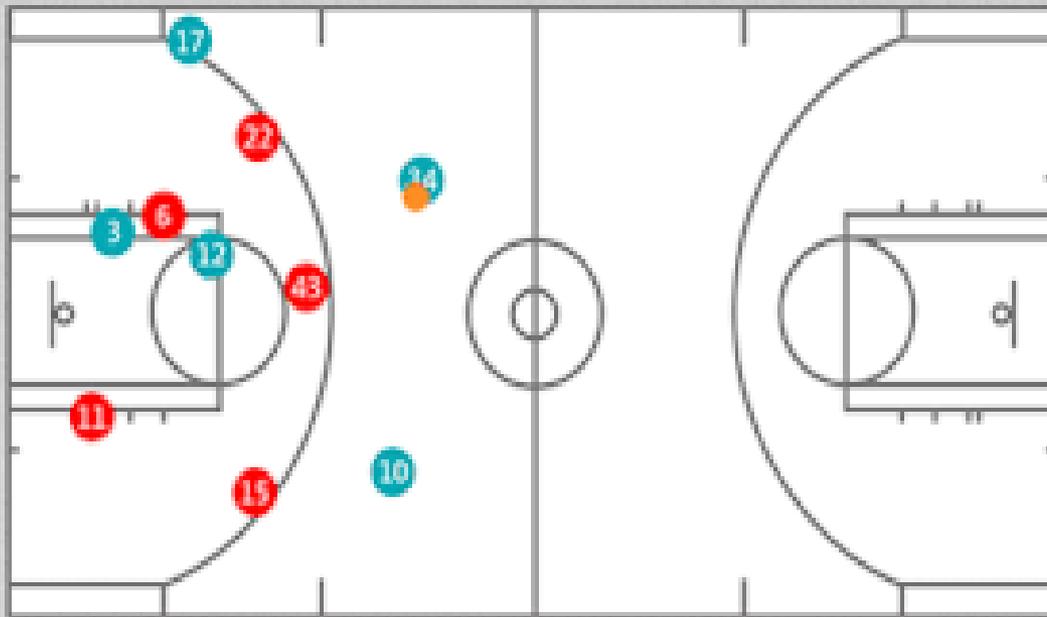
KEEP in contact with your client...by any means necessary



STRESS the rules



TALK to your client about the process



Expectations vs. Reality



HOWto dress



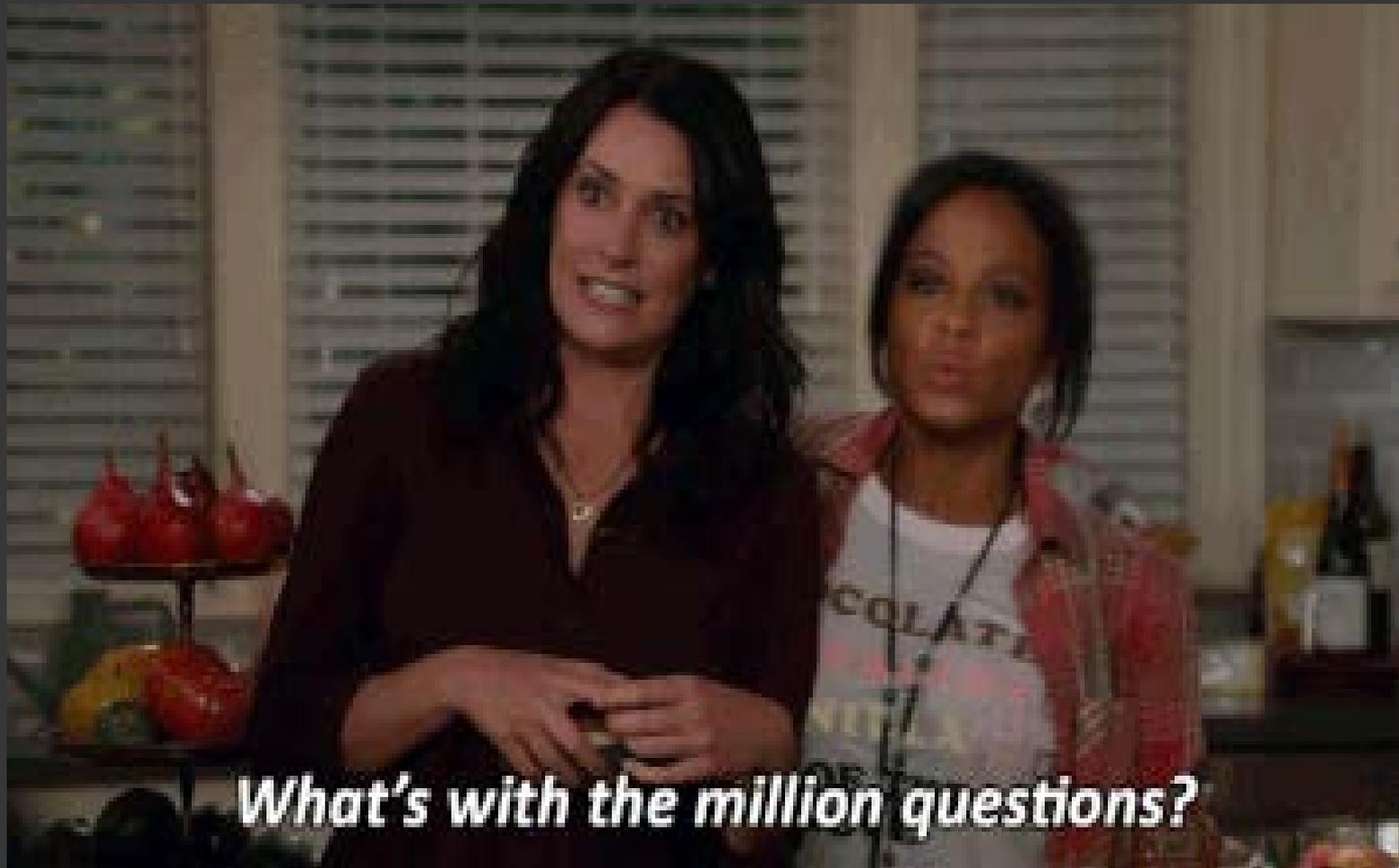
GOING through IT (Emotions)



Initial Appearance



ANSWERING 1,000 questions for a Voluntary TPR

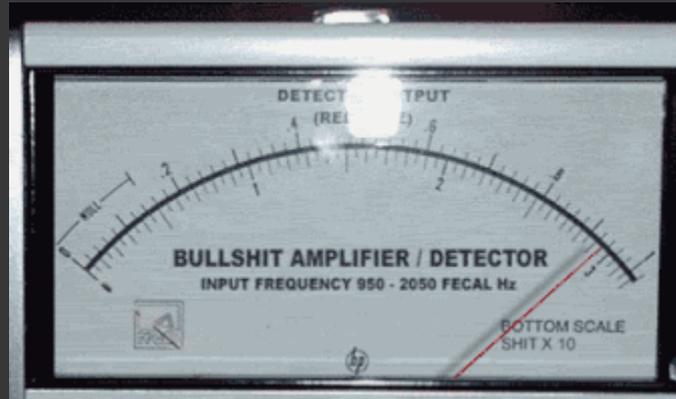


What's with the million questions?

Default



What we are going to HEAR



People ALL UP in your business



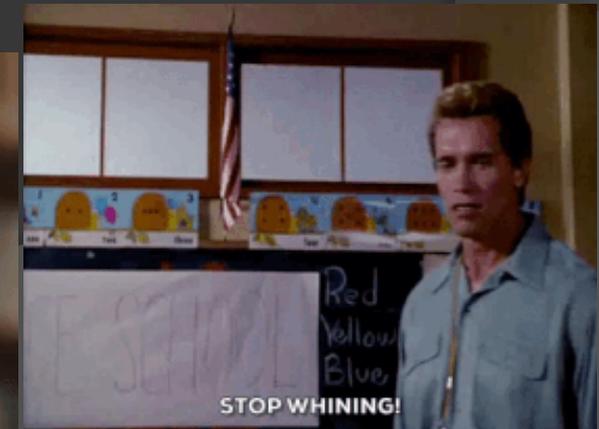
AIRING their dirty laundry



HOW they may WANT to act



HOW you need them to act



SUPPORT for your client



IT may or may not go your way



DOING IT for the babies

